



MORELAND COURTS
Sophisticated Living in an Architectural Landmark

Management Financial Report November 2023 Profit and Loss Statement

Profit/Loss Statement:

The November Net Loss from Operations was a negative (\$6,792) compared to a budgeted positive of \$2,737 for a negative variance of (\$9,529) for the month and a positive \$60,102 compared to a budgeted positive of \$54,666 for a positive variance of \$5,435 YTD (page 8).

Operations

Operating Income

The Associations' November operational income was \$242,615 against a budget of \$245,176 for a variance of (\$2,561) under budget (page 5). With the completion of the gas meter project in 2023, there was also an increase in the natural gas surcharge. Similarly, with the added usage of electricity from EV charged vehicles, there was an added surcharge for residents with EV charged vehicles. We are currently analyzing the data over the next couple of years to determine the if there needs to be an adjustment based on usage.

Operating Expense

Total Operational Expenses were over budget (\$6,968) for the month and over budget (\$8,721) YTD (page 8).

Accounts Receivable

The Accounts Receivable aging summary shows (\$25,069) (page 10) in prepaid fees and \$103,133 (page 10) in delinquent accounts which includes one account that is in the beginning phase of foreclosure and two accounts in which liens have been filed for 3 units totaling \$83,011. Total A/R is \$78,064 (page 11).

Guest Suite

November Guest Suite Net Loss is (\$20) for the month and net income \$3,965 YTD (page 8).

Annual Capital Expense

Annual Capital expenses are \$\$19,096 below budget YTD (page 9).

Reserve Fund

November Reserve Fund Net Income of \$44,536 for the month and Net Income of \$70,404 YTD (page 10). This includes the monthly interest expense on the Elevator Rehab Loan YTD \$90,751. The corresponding principal payment amount is recorded on the Balance Sheet (page 2). The amount paid to date is shown on the cashflow statement for \$200,887 YTD (page 4).

The result for all funds, including guest suite, capital and reserve was a positive \$9,556 for November and a positive \$98,996 YTD which includes a payment of \$78,060 made April 2023 for the completion of the gas meter project paid from the receipt of funds for the ERTC credit received in December 2021 (page 10).

Moreland Courts Condominium Association, Inc.

13415 Shaker Blvd., Cleveland, OH 44120 • 216.751.1100 ▪ www.morelandcourts.com

Moreland Courts Condominium Association
Balance Sheet
As of November 30, 2023

	Amount as of 11/30/2023	Amount as of 12/31/2022	\$ Change
ASSETS			
Cash			
1007 Capital Reserve	203,777	394,316	(190,539)
1013 NCB Loan Escrow Account	161,265	84,280	76,985
1015 Operating	101,348	84,618	16,730
1018 Annual Capital	43,932	19,436	24,496
1040 Petty Cash	400	400	-
Total Cash	510,721	583,050	(72,328)
Accounts Receivable			
1200 Accounts Receivable			
1201 Accounts Receivable-Other	3,488	3,488	-
1200 Other Accounts Receivable	78,064	50,404	27,660
1200 Total Accounts Receivable	81,552	53,892	27,660
Total Accounts Receivable	81,552	53,892	27,660
Other Current Asset			
1300 PREPAID EXPENSES			
1305 Prepaid Holiday Fund	1,746	1,746	-
1310 Employee Advances	10,898	3,670	7,228
1320 Prepaid Elevator Inspections	11,420	28,014	(16,594)
1325 Prepaid Maintenance Contract	7,295	3,935	3,360
1330 Prepaid Hospitalization	20,614	951	19,663
1340 Prepaid Insurance	26,077	17,438	8,639
1350 Prepaid Legal Fees	1,250	1,125	125
1370 Prepaid Workers Comp	-	925	(925)
1335 Prepaid License Fees	250	-	250
1300 Other PREPAID EXPENSES	3,139	-	3,139
1300 Total PREPAID EXPENSES	82,688	57,804	24,885
Total Other Current Asset	82,688	57,804	24,885
Fixed Asset			
1700 Furniture & Fixtures	41,375	34,899	6,476
1750 A/D - Furniture & Fixtures	(34,707)	(34,392)	(315)
1775 Machinery & Equipment	63,175	61,912	1,264
1776 A/D - Machinery & Equipment	(59,609)	(56,858)	(2,751)
1800 Automobile & Trucks	32,058	32,058	-
1850 A/D - Automobile & Trucks	(32,242)	(31,769)	(472)
1860 4X2 Cub Cadet	21,384	21,384	-
1865 A/D - 4X2 Cub Cadet	(21,384)	(21,384)	-
Total Fixed Asset	10,050	5,849	4,201
Other Asset			
1215 Note Receivable - Guest Suite	35,481	35,481	-
1600 Deposit Workers Compensation	0	0	-
1650 UPS Deposit	180	180	-
1900 Accrued Interest	827,815	827,815	-
Total Other Asset	863,476	863,476	-
TOTAL ASSETS	1,548,488	1,564,070	(15,583)

Moreland Courts Condominium Association

Balance Sheet

As of November 30, 2023

LIABILITIES & EQUITY

Liabilities

Accounts Payable

2000 A/P - Operational	49,059	15,024	34,035
2020 A/P - Annual Capital	5,400	-	5,400
2030 A/P - Capital Reserve	(6,327)	13,945	(20,272)

Total Accounts Payable 48,132 28,969 19,163

Other Current Liability

2100 Security Deposits	11,702	10,815	887
2320 Accrued Payroll	57,413	28,886	28,528
2400 Christmas Fund Payable	40,709	-	40,709
2576 Deferred Revenue - Capital	241	241	-
2415 Centennial History Project Fund Payable	1,251	4,950	(3,699)
2405 Centennial Tree Donation	720	-	720

Total Other Current Liability 112,037 44,892 67,145

Long Term Liability

2485 NCB Elevator Rehab Loan	1,709,254	1,966,270	(257,016)
2500 NCB Loan Payable 60 Month	827,815	827,815	-
2700 Due To/From Moreland TCP-MstrPL	88,931	32,803	56,129

Total Long Term Liability 2,626,000 2,826,888 (200,887)

Total Liabilities 2,786,169 2,900,748 (114,579)

Equity

3200 Owners Equity	(1,336,678)	(1,519,214)	182,536
3900 Net Income	98,997	182,536	(83,540)

Total Equity (1,237,682) (1,336,678) 98,997

TOTAL LIABILITIES & EQUITY 1,548,488 1,564,070 (15,583)

Moreland Courts Condominium Association, Inc.
Statement of Equity
As of November 30, 2023

	<u>Operational</u>	<u>Guest Suite</u>	<u>Annual Capital</u>	<u>Reserve Fund</u>	<u>Total</u>
Balance January 1, 2023	697,263	(1,694)	(14,818)	(2,017,430)	(1,336,679)
Income	2,673,459	17,645	183,333	572,918	3,447,355
Interest	1,170			2,474	3,644
Operational Expenditures	2,669,098	13,680			(2,682,778)
Capital Expenditures			164,237		(164,237)
Reserve Fund Expenditures				504,988	(504,988)
Transfer to Reserve Fund	0	0	0	0	0
Current Balance	<u>702,794</u>	<u>2,271</u>	<u>4,278</u>	<u>(1,947,026)</u>	<u>(1,237,683)</u>

	<u>Operational</u>	<u>Guest Suite</u>	<u>Annual Capital</u>	<u>Reserve Fund</u>	<u>Total</u>
Balance January 1, 2023	697,263	(1,694)	(14,818)	(2,017,430)	(1,336,679)
Net Change	<u>5,531</u>	<u>3,965</u>	<u>19,096</u>	<u>70,404</u>	<u>98,996</u>
Current Balance	<u>702,794</u>	<u>2,271</u>	<u>4,278</u>	<u>(1,947,026)</u>	<u>(1,237,683)</u>

Moreland Courts Condominium Association, Inc.
Statement of Cash Flows
January 1 through November 30, 2023

	<u>Operational</u>	<u>Loan Escrow</u>	<u>Annual Capital</u>	<u>Reserve Fund</u>	<u>Total</u>
Cash Flows From Operations:					
Net Income	4,361				4,361
Guest Suite Net Income	3,965				3,965
Capital Assessment			183,333	572,918	756,251
Interest Income	106	1,063	0	2,474	3,644
Add:					0
Depreciation	3,538				3,538
Due to/from funds	(36,137)	75,921		(39,784)	0
Changes in Working Capital:					0
					0
Assets - (increase)/decrease:					0
Accounts Receivable - Owners, net	(27,660)				(27,660)
Prepaid Expenses	(24,885)				(24,885)
Assets - Equipment and Real Property	(7,739)				(7,739)
Other assets	-				0
Accounts Receivable - 2003 Spec Assess					0
Elevator Mod Loan Funding					0
					0
Liabilities - increase/(decrease):					0
Accounts Payable - Operational	34,035				34,035
Accounts Payable - Capital			5,400		5,400
Accounts Payable - Reserve				(20,272)	(20,272)
Accrued Payroll & Related Taxes	28,528				28,528
Security Deposits	887				887
Accrued Water & Sewer					0
Christmas Fund Payable	40,709				40,709
Accrued Natural Gas					0
Accrued Other Expenses	(2,979)				(2,979)
Deferred Interest Assessment					0
Deferred Revenue					0
Debt Service payments					0
Default Contingency					0
Elevator Acceleration - NCB Loan				(200,887)	(200,887)
Funds held for Debt Payoff NCB					0
Net Cash provided/(used) by activities	16,731	76,984	188,733	314,449	596,897
Capital expenditures			(164,237)	(504,988)	(669,225)
Cash Transfer - Year End Surplus					0
Net increase/(decrease) in Cash	16,731	76,984	24,495	(190,539)	(72,329)
Balance January 1, 2023	85,018	84,280	19,436	394,316	583,050
Balance November 30, 2023	<u>101,748</u>	<u>161,264</u>	<u>43,932</u>	<u>203,777</u>	<u>510,721</u>
bal sheet	101,748	161,264	43,932	203,777	510,721

**Moreland Courts Condominium Association
Profit & Loss Budget Performance
November 2023**

	November 2023	Budget	(Under)/Over Budget	Jan-Nov 2023	Budget	(Under)/Over Budget	Annual Budget
INCOME							
4000 INCOME ACCOUNTS							
4050 Maintenance Fees	185,755	185,755	(0)	2,043,302	2,043,303	(1)	2,229,058
4100 Parking Lot Rental Fees	1,700	1,700	-	18,700	18,700	-	20,400
4150 Natural Gas Surcharge	18,385	18,385	0	202,232	202,231	0	220,616
4175 Insurance Surcharge	13,500	13,500	-	148,500	148,500	-	162,000
4200 Garage Parking Fees	15,555	15,640	(85)	171,621	172,040	(419)	187,680
4300 Late Fees	400	333	67	4,300	3,667	633	4,000
4400 Common Area Rental Fees	217	285	(68)	3,067	3,135	(68)	3,420
4500 Patio Fees	2,108	2,108	0	23,192	23,192	0	25,300
4600 In Suite Repair Income	2,308	3,000	(692)	13,383	14,178	(795)	15,467
4700 Garage Services	707	1,241	(534)	7,938	13,651	(5,713)	14,892
4800 Total Miscellaneous Income	476	1,667	(1,191)	37,224	18,333	18,891	20,000
4000 Total INCOME ACCOUNTS	241,111	243,614	(2,503)	2,673,459	2,660,930	12,529	2,902,833
4900 Bank Interest Income	0	-	0	1	-	1	
4988 Loan Escrow Interest Income	129	-	129	1,063	-	1,063	
5005 Returned Check Charges	-	-	-	105	-	105	
TOTAL INCOME	241,240	243,614	(2,374)	2,674,629	2,660,930	13,699	2,902,833
9550 Other Guest Suite	1,375	1,563	(188)	17,645	17,188	458	18,750
9550 Total Guest Suite	1,375	1,563	(188)	17,645	17,188	458	18,750
TOTAL OPERATING INCOME	242,615	245,176	(2,561)	2,692,274	2,678,118	14,156	2,921,583

	November 2023	Budget	Under/(Over) Budget	Jan-Nov 2023	Budget	Under/(Over) Budget	Annual Budget
EXPENSE							
4999 Uncollectible Accounts Expense	-	417	417	580	4,583	4,003	5,000
5000 WAGES							
5020 WAGES:Housekeeping Wages (4)	13,252	13,589	337	148,246	163,066	14,820	176,655
5040 WAGES:SwitchBoard (3)	7,025	5,707	(1,318)	81,926	68,482	(13,444)	74,199
5100 WAGES:Garage/Valet Wages (6)	14,960	16,136	1,177	173,245	193,632	20,387	209,768
5320 WAGES:Management Staff	23,623	23,662	38	288,176	283,938	(4,237)	307,600
5440 WAGES:Security Wages	23,124	22,263	(861)	279,138	267,153	(11,986)	289,416
5480 WAGES:Maintenance Wages (5)	16,294	16,760	467	204,801	202,322	(2,479)	219,182
5000 Total WAGES	98,277	98,116	(161)	1,175,532	1,178,594	3,062	1,276,810
5486 Management Bonus Pool							40,000
5500 EMPLOYEE BENEFITS							
5520 Hospitalization	17,468	19,254	1,786	191,537	211,794	20,257	231,048
5600 Total Payroll Taxes	7,551	7,992	441	95,954	87,908	(8,046)	95,900
5700 EMPLOYEE BENEFITS:Workers Compensation	-	1,042	1,042	11,976	11,458	(517)	12,500
5900 EMPLOYEE BENEFITS:Uniforms	59	292	233	4,292	3,208	(1,084)	3,500
5500 Other EMPLOYEE BENEFITS	-	-	-	279	-	(279)	
5500 Total EMPLOYEE BENEFITS	25,077	28,579	3,502	304,038	314,369	10,331	342,948
6000 UTILITIES							
6020 Electricity-Common Area	4,488	4,000	(488)	48,727	45,500	(3,227)	50,000
6120 Natural Gas-Heating	23,001	20,769	(2,232)	167,850	153,305	(14,545)	183,116
6140 Natural Gas-Hot Water & Dryers	2,625	3,125	500	27,237	34,375	7,138	37,500
6200 Water	5,930	5,167	(763)	53,402	56,833	3,431	62,000
6300 Sewer	12,331	10,207	(2,124)	101,715	112,272	10,557	122,479
6000 Total UTILITIES	48,374	43,267	(5,106)	398,931	402,286	3,355	455,095

	November 2023	Budget	Under/(Over) Budget	Jan-Nov 2023	Budget	Under/(Over) Budget	Annual Budget
6500 MAINT & REPAIRS							
6520 Electrical Maint & Repairs	-	417	417	1,366	4,583	3,218	5,000
6540 Plumbing Maint & Repairs	3,280	2,500	(780)	38,436	27,500	(10,936)	30,000
6580 Boiler Maint & Repairs (Heating)	2,871	3,000	129	32,663	37,500	4,837	40,000
6590 Garage Supplies (Car Wash)	-	83	83	493	917	424	1,000
6600 Housekeeping Supplies	324	625	301	6,901	6,875	(26)	7,500
6605 Keys & Locks	282	100	(182)	498	1,100	602	1,200
6610 De-icing Agent	-	750	750	1,791	3,750	1,959	4,500
6620 Vehicle and Fuel	1,807	167	(1,640)	9,045	1,833	(7,212)	2,000
6640 Total Maint, Supplies, Cleaning	959	1,458	499	17,430	16,042	(1,388)	17,500
6680 Interior Paint Supplies	552	417	(135)	3,846	4,583	737	5,000
6700 Misc. Contractor Repairs	-	542	542	175	5,958	5,783	6,500
6740 Suite Owner Repairs	146	833	687	1,987	9,167	7,180	10,000
6780 Landmark Committee	-	-	-	975	-	(975)	-
6800 Carpet Cleaning/Repairs	2,746	3,700	954	11,522	7,400	(4,122)	7,400
6820 Misc. Equipment and Repair	-	417	417	4,187	4,583	397	5,000
6830 Dryers	-	117	117	1,292	1,283	(8)	1,400
6900 Tools/Equipment	-	958	958	10,270	10,542	272	11,500
6500 Total MAINT & REPAIRS	12,966	16,083	3,117	142,876	143,617	740	155,500
6950 Major Repairs	2,600	5,000	2,400	19,552	20,000	448	25,000
7000 CONTRACTED SERVICES							
7100 Landscaping	6,425	6,162	(264)	75,767	67,777	(7,991)	73,938
7110 Landscaping - Addtl'	3,462	-	(3,462)	5,910	-	(5,910)	-
7120 Landscaping - Irrigation	276	481	206	8,291	5,296	(2,996)	5,777
7130 Landscaping - Fertilization	-	340	340	301	3,741	3,440	4,081
7200 Security/Fire Safety	2,749	417	(2,332)	12,996	4,583	(8,412)	5,000
7300 Exterminating	264	333	70	2,899	3,667	768	4,000
7400 Waste Removal & Recycling	1,516	1,667	151	22,511	18,333	(4,178)	20,000
7410 Waste Removal - Additional	-	-	-	1,250	-	(1,250)	-
7500 Cable TV	9,819	8,760	(1,059)	87,978	96,360	8,382	105,120
7600 Elevator	6,676	7,100	424	79,976	78,100	(1,876)	85,200
7610 Elevator - Additional	3,563	-	(3,563)	5,545	-	(5,545)	-
7700 Consulting Fees	100	-	(100)	100	-	(100)	-
7800 Window Cleaning	-	1,750	1,750	2,090	3,500	1,410	3,500
7850 Boiler Maintenance	700	750	50	8,702	8,250	(452)	9,000
7000 Total CONTRACTED SERVICES	35,550	27,760	(7,790)	314,315	289,606	(24,709)	315,616

	November 2023	Budget	Under/(Over) Budget	Jan-Nov 2023	Budget	Under/(Over) Budget	Annual Budget
8000 ADMIN EXPENSES							
8060 Resident Events	957	-	(957)	1,842	1,000	(842)	13,000
8100 Advertising / New Employee Exp	-	125	125	637	1,375	738	1,500
8120 ADMIN EXPENSES:Computer Services	545	833	288	12,987	9,167	(3,820)	10,000
8140 ADMIN EXPENSES: Legal Expense	325	833	508	8,156	9,167	1,011	10,000
8160 ADMIN EXPENSES: Audit Expense	-	-	-	14,500	14,000	(500)	14,000
8170 ADMIN EXPENSES: Consulting Fees	-	83	83	-	917	917	1,000
8180 ADMIN EXPENSES: Bookkeeping/Accounting Exp	589	583	(5)	6,973	6,417	(557)	7,000
8200 ADMIN EXPENSES:Telephone Expense	3,375	1,263	(2,112)	17,382	13,892	(3,490)	15,155
8250 ADMIN EXPENSES:Permits	-	333	333	4,146	3,667	(479)	4,000
8300 Total ADMIN EXPENSES:Insurance	14,930	13,500	(1,430)	149,871	148,500	(1,371)	162,000
8400 ADMIN EXPENSES:Other Taxes	-	-	-	743	-	(743)	-
8440 ADMIN EXPENSES:Payroll Charges	202	777	575	7,826	8,543	717	9,320
8450 ADMIN EXPENSES:Marketing Expense	-	83	83	374	917	542	1,000
8460 ADMIN EXPENSES:Office Admin & Supplies	3,259	2,167	(1,092)	25,430	23,833	(1,597)	26,000
8461 ADMIN EXPENSES:Bank Service Charge	45	250	205	784	2,750	1,966	3,000
8470 Total ADMIN EXPENSES:Postage & Shipping	613	458	(155)	5,485	5,042	(444)	5,500
8700 Bad Debt Write Off	-	-	-	1,992	-	(1,992)	-
8480 ADMIN EXPENSES:Depreciation Expense	329	366	37	3,538	4,023	485	4,389
8000 Total ADMIN EXPENSES	25,168	21,655	(3,513)	262,668	253,209	(9,459)	286,864
9560 Guest Suite Expenses	1,395	1,563	168	13,680	17,188	3,508	18,750
9560 Total Guest Suite Expenses	(20)	-	(20)	3,965	-	3,965	18,750
TOTAL EXPENSE	249,407	242,440	(6,968)	2,632,172	2,623,451	(8,721)	2,921,583
NET OPERATING INCOME	(6,792)	2,737	(9,529)	60,102	54,666	5,435	0
NCB Debt Service Income	24,026	24,026	-	264,286	264,286	-	288,312
NCB Debt Service Expense	24,026	24,026	-	264,286	264,286	-	288,312
Total - Debt Service	-	-	-	-	-	-	-

	November 2023	Budget	Under/(Over) Budget	Jan-Nov 2023	Budget	Under/(Over) Budget	Annual Budget
OTHER INCOME							
8500 CAPITAL INCOME							
8550 CAPITAL INCOME: Capital Assessment	16,667	16,667	(0)	183,333	183,333	(0)	200,000
8500 Total CAPITAL INCOME	16,667	16,667	(0)	183,333	183,333	(0)	200,000
OTHER EXPENSE							
8650 Annual Capital Expense							
8705 Annual Capital Expense: Other Capital Expense	-	-	-	94	-	(94)	
8801 Annual Capital Expense: Landscaping Improvements	5,977	-	(5,977)	13,977	-	(13,977)	
8815 Annual Capital Expense: Exterior Renovations	-	-	-	5,099	-	(5,099)	
8820 Annual Capital Expense: Gallery Renovations	-	-	-	4,100	-	(4,100)	
8822 Annual Capital Expense: Laundry Room Renovations	17,466	-	(17,466)	24,134	-	(24,134)	
8840 Annual Capital Expense: Major Plumbing Repairs	-	-	-	11,051	-	(11,051)	
8850 Annual Capital Expense: Suite Owner Major Repairs	-	-	-	(104)	-	104	
8860 Annual Capital Expense: Entrances & Lighting	-	-	-	2,239	-	(2,239)	
8870 Annual Capital Expense: Landmark - Interior Design	-	-	-	2,542	-	(2,542)	
8900 Annual Capital Expense: Heating System Major Repa	-	-	-	19,763	-	(19,763)	
8925 Annual Capital Expense: Security Access	-	-	-	5,086	-	(5,086)	
8930 Annual Capital Expense: Marble Restoration	-	-	-	5,905	-	(5,905)	
8940 Annual Capital Expense: West Garage Major Repairs	4,560	-	(4,560)	15,232	-	(15,232)	
8944 Annual Capital Expense: Roof Repairs	-	-	-	7,170	-	(7,170)	
8948 Annual Capital Expense: Masonry Repairs	16,853	-	(16,853)	44,373	-	(44,373)	
8957 Annual Capital Expense: Management Office Improve	-	-	-	217	-	(217)	
8871 Annual Capital Expense: Landmark Exterior Design	-	-	-	164	-	(164)	
8651 Annual Capital-Facilities-Board Room	-	-	-	583	-	(583)	
8802 Annual Capital Expense: Consulting	-	-	-	2,612	-	(2,612)	
8650 Other Annual Capital Expense	-	-	-	-	-	-	
8650 Total Annual Capital Expense	44,855	16,667	(28,188)	164,237	183,333	19,096	200,000
Net Annual Capital Income	(28,188)	-	(28,188)	19,096	-	19,096	-

	November 2023	Budget	Under/(Over) Budget	Jan-Nov 2023	Budget	Under/(Over) Budget	Annual Budget
8575 CAPITAL INCOME:RESERVE FUND	52,083	52,083	0	572,918	572,917	1	625,000
8600 CAPITAL INCOME:Interest Income	180	-	180	2,474	-	2,474	-
	52,263	52,083	180	575,392	572,917	2,475	625,000
9110 Capital Reserve							
9106 Reserve - Hot Water Tanks	-	-	-	22,430	-	(22,430)	
9105 Total Reserve - Elevator Rehab	7,727	-	(7,727)	90,751	-	(90,751)	
9118 Reserve - Security System	-	-	-	1,500	-	(1,500)	
9119 Reserve - West Gallery Floor	-	-	-	1,089	-	(1,089)	
9114.2 RESERVE - West Garage Roof	-	-	-	377,845	-	(377,845)	
9121 Reserve - Major Heating System Repairs	-	-	-	5,020	-	(5,020)	
9123 Reserve - Major Plumbing Repairs	-	-	-	6,354	-	(6,354)	
9110 Other Capital Reserve	-	-	-	-	-	-	
9110 Total Capital Reserve	7,727	52,083	44,356	504,988	572,917	67,929	625,000
NET CAPITAL RESERVE INCOME	44,536	-	44,536	70,404	-	70,404	-
NET INCOME BEFORE ERTC INC/EXP	9,556	2,737	6,819	149,601	54,666	94,935	0
9600 Employee Tax Credit Account							
9609 ERTC - Expense Account	-	-	-	(50,605)	-	(50,605)	
9600 Total Employee Tax Credit Account	-	-	-	(50,605)	-	(50,605)	-
NET INCOME	9,556	2,737	6,819	98,996	54,666	44,330	0